


5 TRAPS TO AVOID

When Selecting APM Software



PROMETHEUS GROUP

A worker in a hard hat and safety vest is using a tablet in an industrial setting. The background shows large pipes and machinery, suggesting a factory or refinery environment. The worker is looking at the tablet with a focused expression.

The market is filled with software promising incredible asset performance improvements and reduced downtime, but not all solutions are equal, with deal-breaking differences among them.

Here are 5 "traps" to be aware of when reviewing APM software.



TRAP 1

The full value of APM software is in its ability to provide alerts to potential asset failures.

FALSE

Yes, APM should alert users to potential issues and risks. APM solutions should also easily enable action.

APM software should:

- ✓ Facilitate the downstream diagnosis of root causes.
- ✓ Prioritize issues according to financial, safety and environmental goals.
- ✓ Support corrective actions and provide a collaborative platform for operations and asset management.





TRAP 2

**You have to start building
models from scratch to
detect real-time
asset anomalies**

FALSE

An APM solution should allow for the creation of custom models from model templates, enhancing the speed and success of your APM deployment.

APM software should automate:

- ✓ Data cleaning
- ✓ Feature selection
- ✓ Model deployment



Model building should typically be less than 20% of any deployment, not 100% custom and delaying time to value.





TRAP 3

**It's hard to prioritize issues
based on financial impact**

FALSE

APM software should automate workflows and alerts to quantify risk, and recommend actions based on:



**Financial
Impact**



**Environmental
Impact**



**Health & Safety
Impact**

APM should aid in informed asset maintenance and corrective decisions.





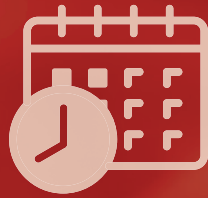
TRAP 4

You will need a team
of data scientists
to implement your
APM solution

FALSE

Accurately detecting, diagnosing, and resolving asset issues in complex environments is challenging. A mature APM software with proven calculations and models can quickly get up and running, freeing data scientists to focus on unique problems, rather than reinventing the wheel.





TRAP 5

**Creating and implementing
a solution for complex
operations can take
months or even years.**

FALSE

It should take weeks to get up and running!
Furthermore, it should require minimal involvement from your team.

This should be achieved by:

- 1.** Templated models
- 2.** Your data is used to build out an asset hierarchy and data structure.
- 3.** Performance calculations supplement your data with calculated performance metrics.
- 4.** ML models are created easily, and a predicted value is established as a baseline for operations.



Don't fall into these 5 traps

A proven and scalable APM should integrate with multiple data sources and be live within **30 days or less**. Don't believe it?

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and see a demo of Prometheus APM**

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