

# Realizing APM

**Andrew Attebery** 





#### **Andrew Attebery**

Sr. Functional Consultant, APM

-Just a Mechanical Engineer that loves cars and the Kansas City Chiefs

# Asset Performance Management Intro

#### **Definition:**

APM is the use of data and analytics to improve reliability and efficiency of assets.

#### Historian

Database of process data - pressure, temp, flow, vibration

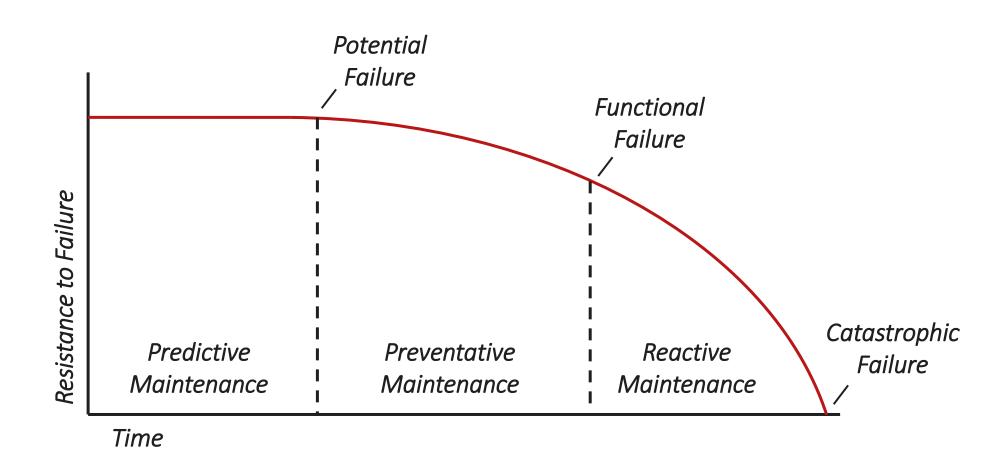
#### APM

The use of real time analytics and workflows to detect changes in behavior: hours, days, weeks ahead of potential failure/performance degradation

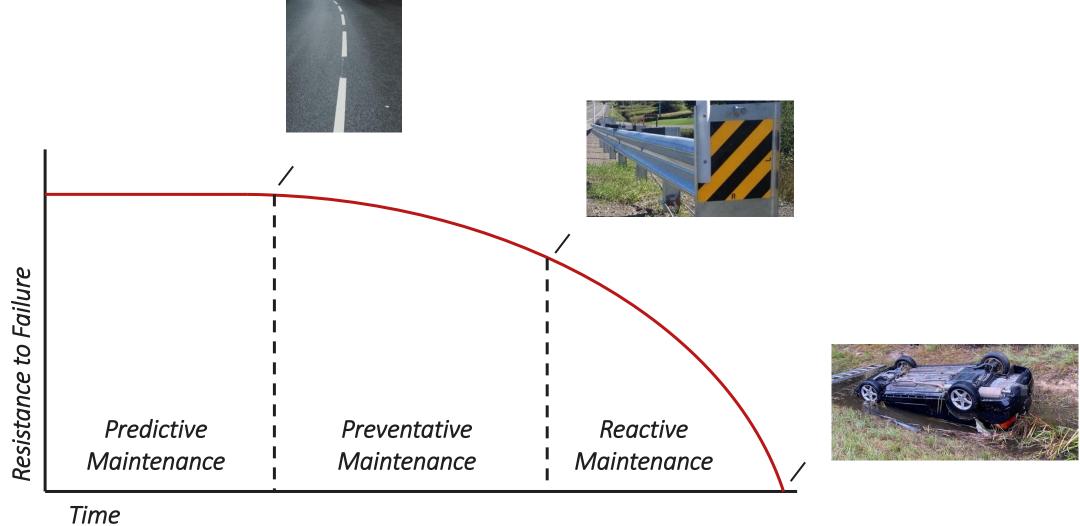
#### EAM/CMMS

Work order recordactual work done by Operations & Maintenance

## Asset Performance Management Intro



# Asset Performance Management Intro



# **Industry Challenges**

#### **Downtime Is a Headache**

\$15k

Average hourly cost of paper machine downtime

- International Journal of Engineering, Science, and Technology

\$1M

Average daily cost of refinery outages

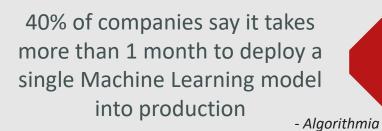
- Arc Advisory Group

\$20B

Estimated annual cost of unplanned downtime in chemical industry

- American Institute of Chemical Engineers

#### **Analytics Can Be Ineffective**



40%

71% of companies say they are NOT good at connecting analytics to action

71%

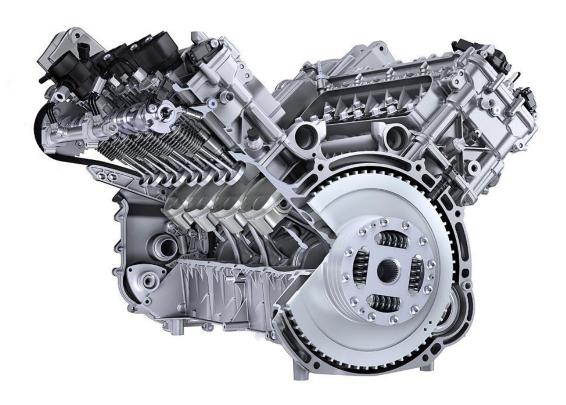
- Forrester

Multiple experts required to deploy and maintain standalone analytics

3+

- Plant Services

"You just take some data scientists and build some models"

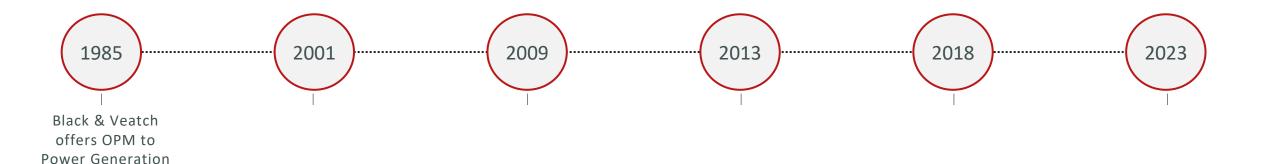


- V8 Naturally aspirated Motor
- 652 kW (875 hp) & 1,280 Nm (944 lbf.ft) torque



- Porsche 918 Spyder
- 0-60 mph (96 kph)- 2.2 Seconds
- Top Speed 225 mph (362 kph)

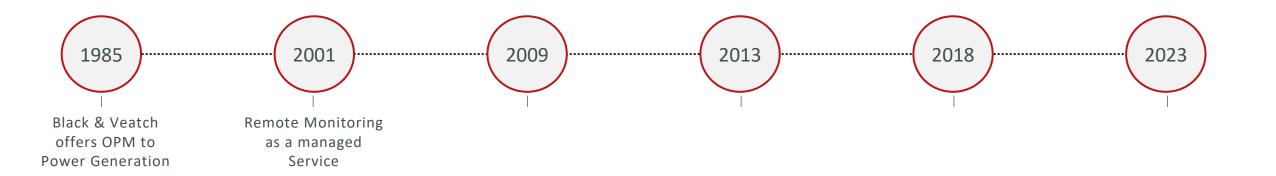






I have measured data, but I'd like to understand equipment and process performance

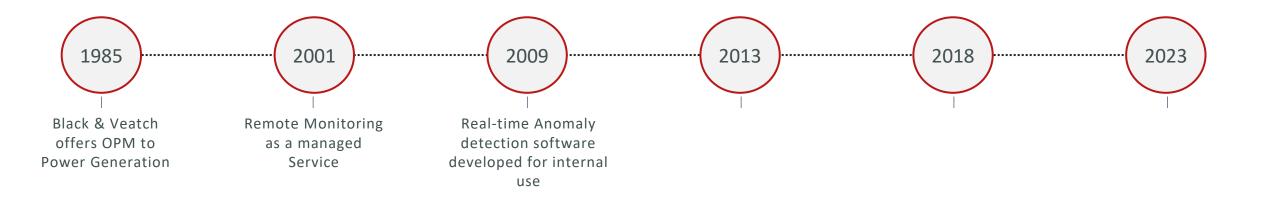






These trends and dashboards are great, but I don't have time to look at all this data.

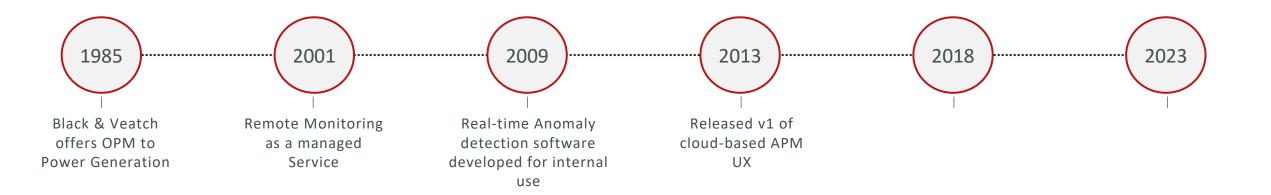






Sometimes issues arise quickly.

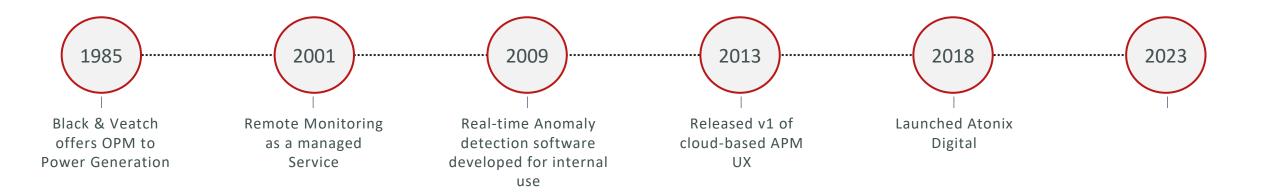






That monitoring tool is pretty good! Can we have access to it too?







We'd like to user our in-house experts to monitor our plants.

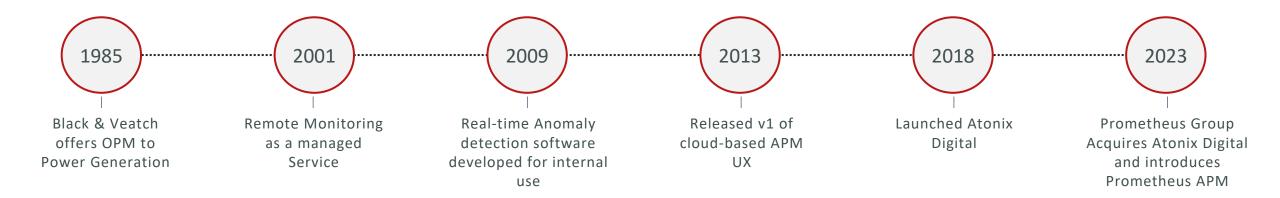






We'd like this system to have a closer connection to our EAM/CMMS.





30+

**Years of Product Development & Evolution** 

100's

Of Industry Experts Involved in Creating Platform

1000's

Of Machine Learning Model Templates

Decades of iteration leading to software that drives a highly-refined plant monitoring process

# Realizing APM – Prometheus Approach

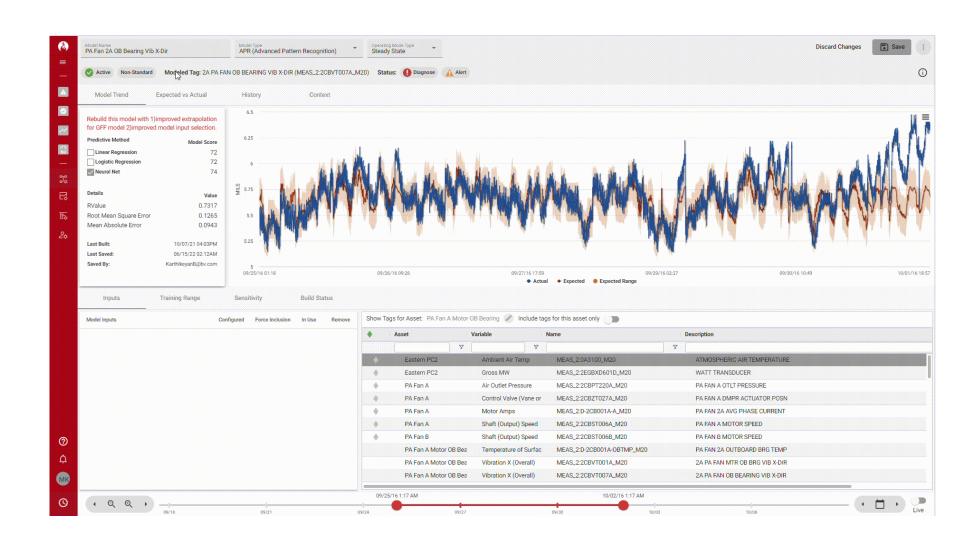


# Realizing APM

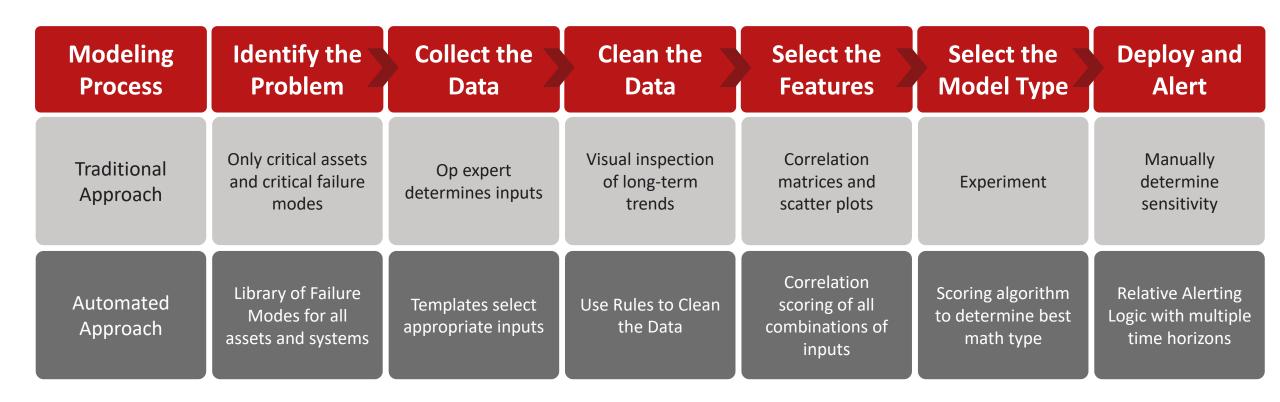
#### **Asset Experts & Data Scientists**

Role	Skills	Effective Use
Asset Expert	<ul> <li>Experts at asset/process failures and causes</li> <li>Understand Process Data Relationships</li> <li>Desire full plant coverage</li> </ul>	Empower with tools that make analytics easy
Data Scientist	<ul> <li>Experts at Data and Mathematics</li> <li>Limited Expertise of assets &amp; process</li> <li>Build Great Individual Models</li> </ul>	Focus on the new & complicated problems

#### 1. Use Asset Experts for Modeling and Evaluation

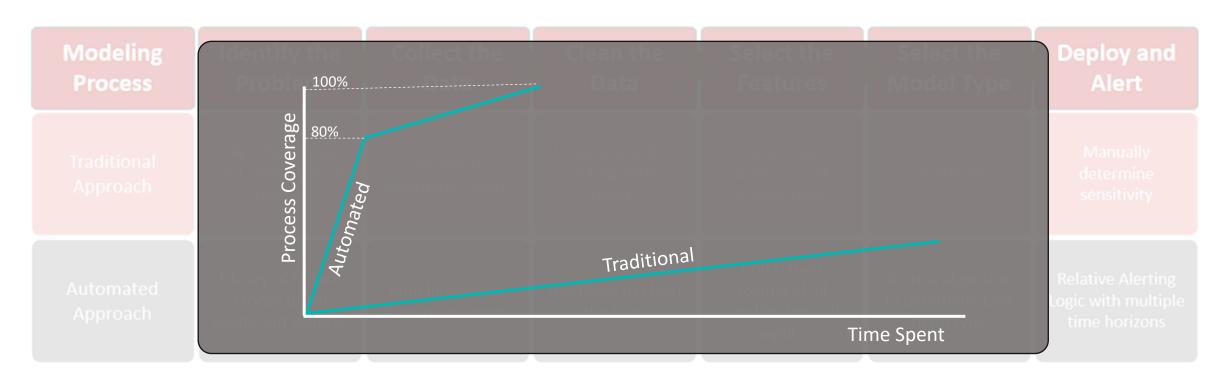


#### 2. Templatize and Automate



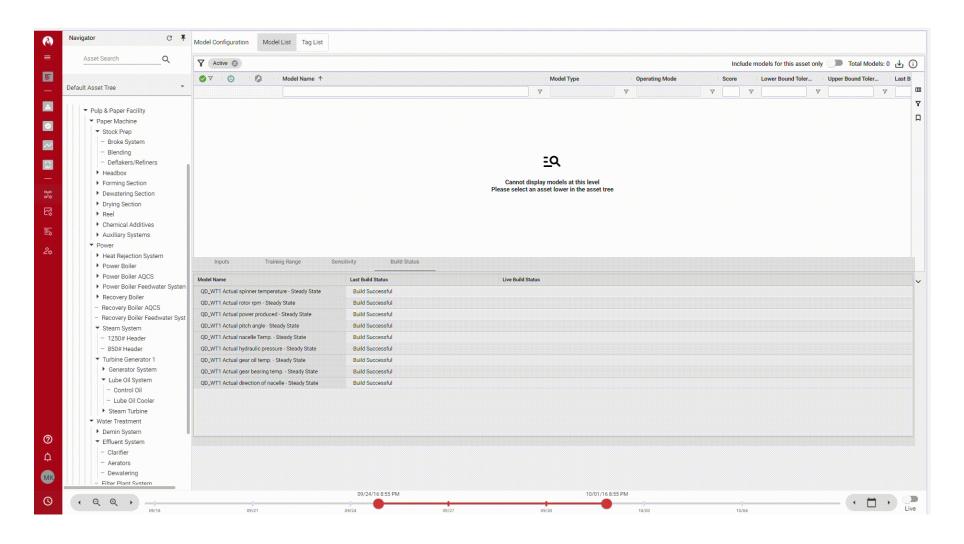
Project Start to full site analytics coverage in 1 month!

#### 2. Templatize and Automate



Project Start to full site analytics coverage in 1 month!

#### 2. Templatize and Automate

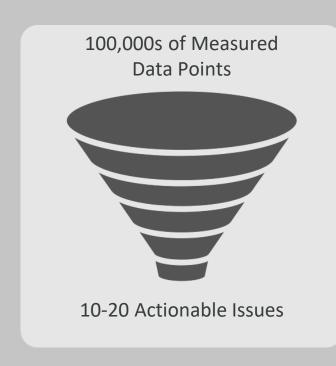


#### 3. Focus on the Process, Not Just the Analytics

Detect.

Diagnose.

Resolve.

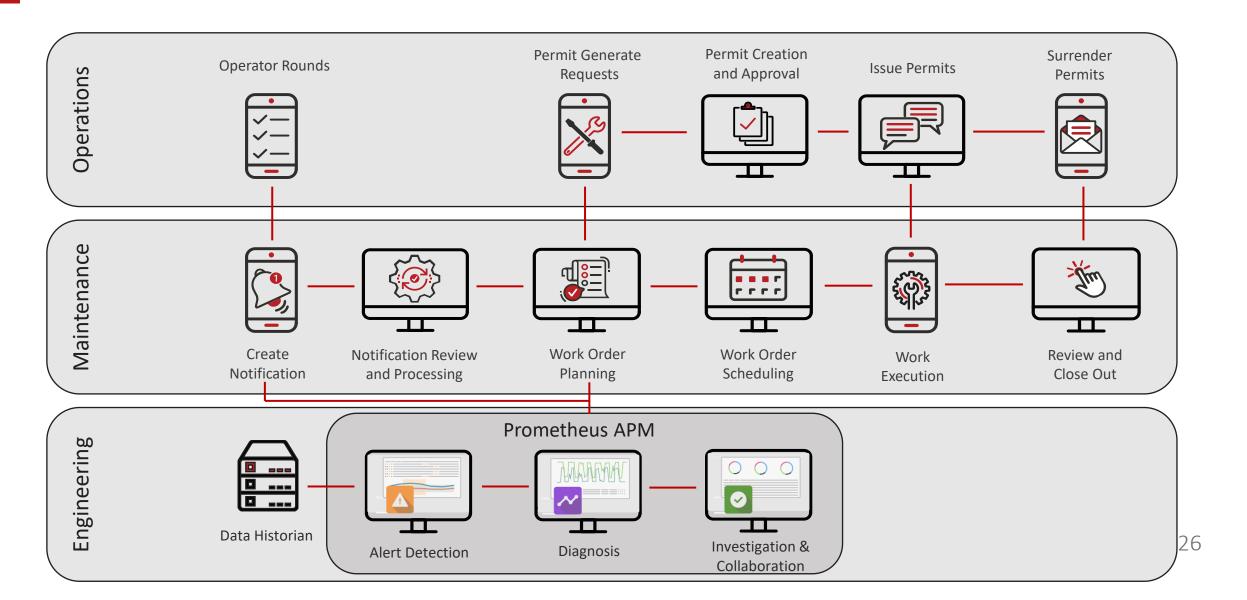


- Most companies are thinking of APM as an analytics problem
- Prometheus APM drives a complete process that ensures analytics lead to action.

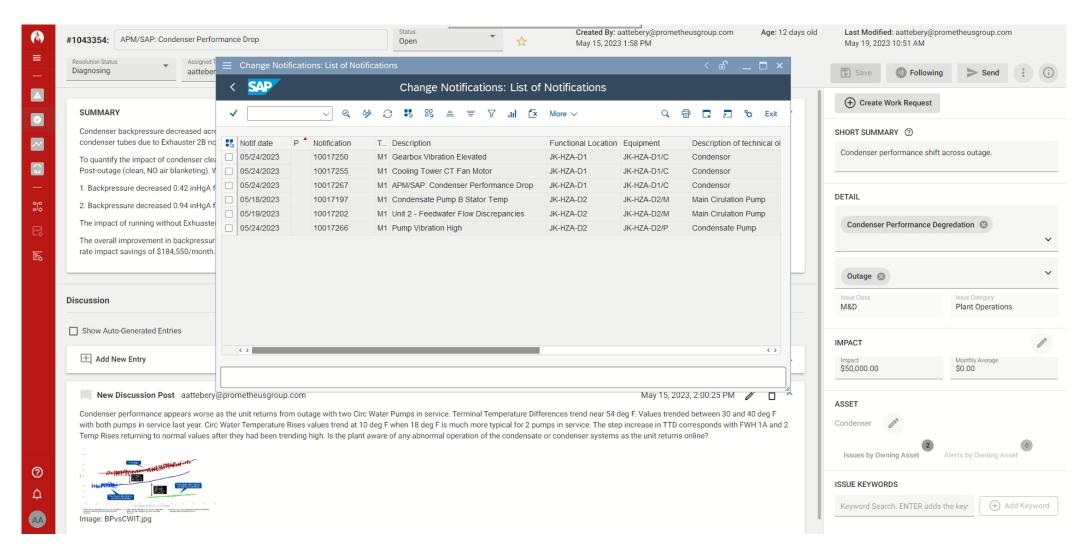
#### 3. Focus on the Process, Not Just the Analytics



#### PG + APM = Fastest, Most Complete Solution



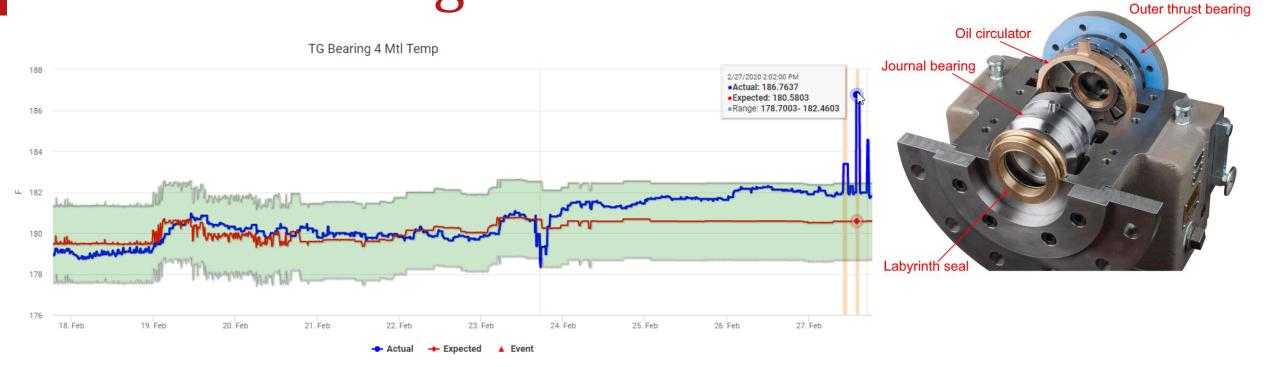
#### **SAP Integration**



# Examples

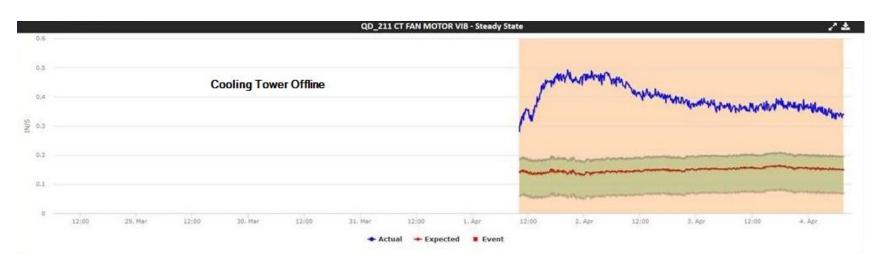


# Turbine Bearing



- **Detect** Power Turbine Bearing #4 Metal Temperature spiked up from historically steady 180 degF to 186 degF. High frequency data revealed 1min spikes to > 2,000 degF.
- **Diagnose** Built in diagnostics trends showed that 1) All other bearing metal temperatures were steady 2) All bearing vibrations remained steady with no change 3) Lube oil conditions were steady and 4) Loading on the equipment was not abnormal.
- **Resolve** Operations took opportunity of existing upcoming weekend outage to pop the bearing cap and inspect locally. It was determined that a coolant oil system was leaking into the lubrication oil, causing varnish on the #4 bearing resulting in the increased bearing temps.
- Plant quantified the cost avoidance at > \$2,000,000 due to what would have been a future forced outage avoided!

# Cooling Tower Fan





- Detect Upon startup, Cooling Tower motor vibration 2-3X higher than expected.
- **Diagnose** User guided context to determine motor & gearbox vibration high. Both were highest vibrations over past year. Additional context determined Cooling Tower vibration was higher than the other 15 cooling towers on site (same instrumentation).

#### Resolve

- Local inspection validated vibrations were high. Operations took 'slow motion' video of CT shaft, noting severe vibration.
- High vibrations below DCS alarm limits, noticed by Plant Operations, and Plant was going into planned outage would have not done
  maintenance and indicated this fan would have torn apart \$150k impact.

#### Extraction Line Valve





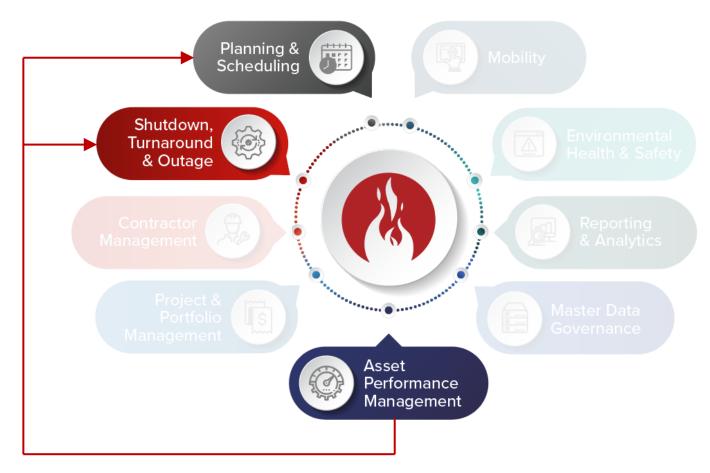
- **Detect** Across short outage, extraction line steam pressure dropped 7 psi (from 285 psi to 278 psi)
- **Diagnose** User guided context trend determined upstream extraction pressure instrument was unchanged, but valve position indicated closed. Supplemental P&ID helped pinpoint where issue might be for Ops to walk down the line.
- Resolve Plant Ops discovered valve disk stem nut had backed off valve stem and found valve disc inside extraction line.
   Shutdown procedure control logic could have caused a turbine overspeed event and catastrophic damage to turbine.
   \$1.2M Risk.

# The Roadmap

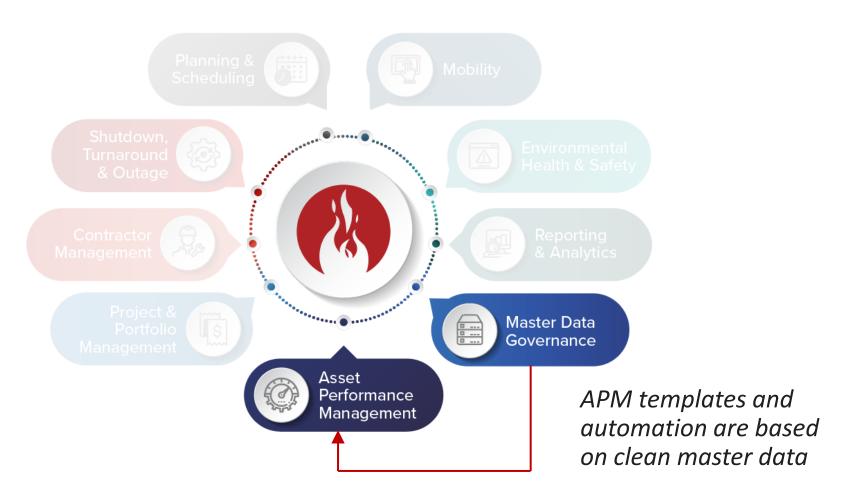


#### **Prometheus Platform Integrations**

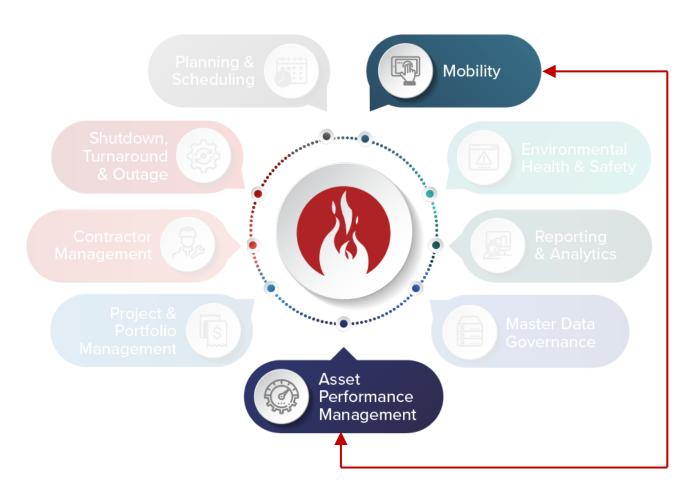
APM generates
maintenance
projects that need to
be scheduled and
executed, many of
which need to
happen at the next
planned downtime



#### **Prometheus Platform Integrations**



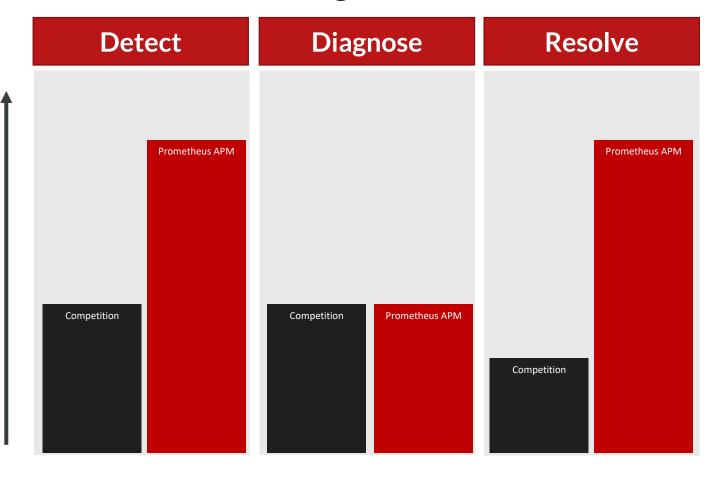
#### **Prometheus Platform Integrations**



The diagnosis and resolution of issues requires field investigation

User Efficiency

#### **Diagnostics**



#### **Frequency**

40%

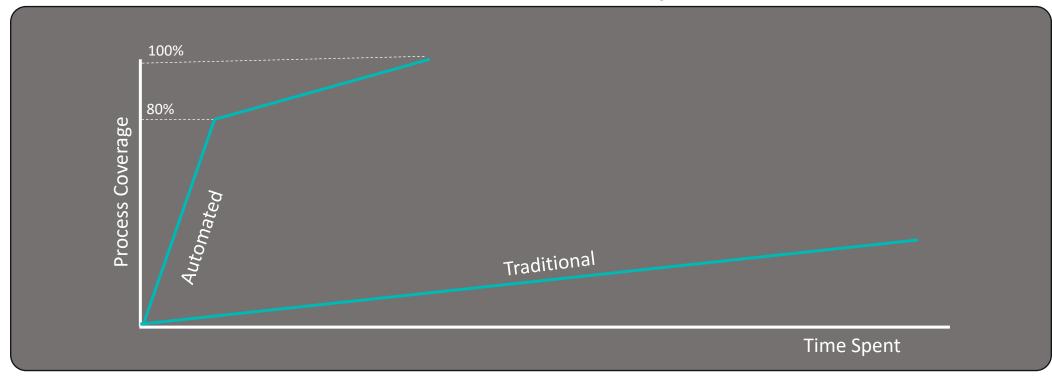
Of the historical Boiler Feed Pump Vibration Issues had shaft misalignment as the alert cause.

#### **Process Data**

**72%** 

72% of issues with a similar process data signature have tube fouling as the alert cause.

#### **Custom Predictive Analytics**



Prometheus APM is the fastest APM solution to implement, but there is still room for new and innovative modeling tactics.

#### Proven Returns

75,000

**Customer Issues Detected** 

\$1B

**Probability-weighted Savings** 

**500** 

**Plants Monitored** 



**Turbine Flow Restriction** 



\$750K

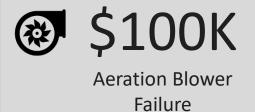
Fan Failure



\$185K

Heat Exchanger Efficiency



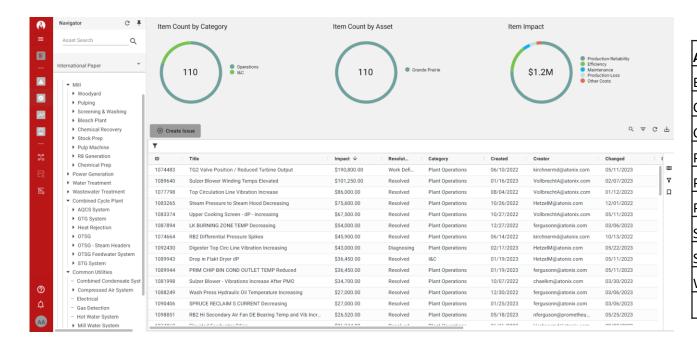




**Chemical Explosion** 

#### **Business Case**

- 3-week implementation of Paper Mill (1200+ ML models)
- ~6 months of live site monitoring
- 100+ operational issues identified with <u>Probability-</u> weighted value of \$1.2M



Issue Count	Issue Impact
14	\$26,780
9	\$127,900
9	\$13,845
34	\$375,757
8	\$282,500
11	\$280,050
4	\$27,540
4	\$12,475
2	\$25,300
100+	\$1,172,147
	14 9 9 34 8 11 4 4



## Take the Prometheus APM Challenge!

Getting started is EASY and FAST

- Instant Replay Pilot Build the models and see what we would've caught in the past 12 months
  - Automatically Builds the business case in 1 month

€30,000 Conference Promotion

# Questions?

# Thank you



# CONFERENCE CERTIFICATION OF THE STREET CONTRACTOR OF THE STREET CERTIFICATION OF THE S