PROMETHEUS GROUP EUROPEAN USER CONFERENCE

Evolving Master Data Management with MDaaS

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While good data can be your most strategic asset... Bad Data Can Be Catastrophic!



Data you don't trust isn't data.

56%

of CEOs are concerned about the quality of their data. 8%

of organizations have reached "transformational" levels of maturity in data and analytics. **3%**

of company data meets a minimum threshold for data quality.

Sources:

KPMG, 2017 Global CEO Outlook

Gartner, Survey Analysis: Traditional Approaches Dominate Data and Analytics Initiatives, Feb 5, 2018, Harvard Business Review, Only 3% of Companies' Data Meets Basic Quality Standards, Sept 11, 2017

The Business Impact

Improved Maintenance Productivity

- Increase maintenance 'wrench-time'
 - Added cycles for deferred maintenance
 - Improved asset information context for informed troubleshooting & repair

Increased Operational Efficiency

Reduced MRO Supply Chain Costs

 $\checkmark -$

- Enables accurate prediction of spares needs
- Facilitates identification of obsolete inventory
- Minimizes expedited procurement

Decreased EH&S Risks



Accurate, complete information enables informed decisions, reduces risks for maintenance staff and operators

Reduce downtime from equipment failure

Lower mean-time-to-repair

Increase asset availability

Improved Auditability

- Improved financial accountability
- Ensures regulatory compliance
- Reduces product liability risks from quality

Achievement of Operational Excellence



Enables achievement of top quartile performance through advanced maintenance techniques such as reliability-centered-maintenance, risk-based inspection, performance analytics Ensuring accurate, complete asset master data can have a direct impact on reducing environmental, health & safety risks, improving operational performance and maintaining regulatory compliance.

What Does Having 'Dirty Data' Mean for You?



Data Year 1

• Don't clean your room for a day



Data Year 2

 Don't clean your room for a month



Data Year 3

 Don't clean your room for half a year



Master Data as a Service (MDaaS)



Master Data as a Service (MDaaS)

• Revolutionizes the way companies cleanse/maintain master data

Shift strategy from "a project" to "a solution"

- Focus on industry standards and best practices
- Standard taxonomies and associated values
- Sustainment and governance is part of the solution
 - Prometheus shares the ownership with our customers

Master Data as a Service (MDaaS)



MDaaS CAPTURE

Mobile app for photo-based field data collection

Intelligent image processing and data extraction

Crowd and Al-based data enrichment



MDaaS ENRICH

Standards-centric classification

Drawing and manufacturer's website-based data mining

Machine learning-based data cleansing & enrichment



MDaaS SUSTAIN

Master Data Management best practice templates

Workflow-driven review & approval

Automated business rules for data validation



MDaaS MIGRATE

Auditable file comparison and tracking

Integrates with commercial ETLs

Supports all major ERPs

How does MDaaS Work?

- MDaaS is a combination of:
 - Technology
 - Data governing standards (ISO 14224, UNSPSC, etc.)
 - Standardized data libraries

MDaaS Governing Standards

- Leverage governing standards per data type
 - Equipment ISO 14224
 - Materials UNSPC
- MDaaS Enrich standardizes:
 - Long and short descriptions, abbreviations
 - Translations
 - Materials: Noun/modifier dictionary
 - Equipment: Catalog profiles
 - Object Parts, Damage, Cause, Activity Codes
 - Bill of Materials based on manufacturer and part number

What does this Mean?

- No more master data cleansing projects
 - Cleansed data is part of the MDaaS subscription

• Data governance handled in the cloud

- All new requests go through Prometheus
- Fully populated records applied and seamlessly integrated into SAP
- Workflow included for organizational approvals

Focus on what you do best!

MDaaS Capture



MDaaS Capture





ATTRIBUTE	VALUE
Make	Baldor Reliance
Series	Super E Severe Duty 841 XL
PartNumber	ECP84114T-4
Serial Number	C1505141347
Specification	12E626Y668
Power	50 HP
Speed	3,530 RPM
Frame	326TS
Voltage	460 V
Amps	55 A

MDaaS Capture

Simplicity

- Empowers contractors and staff
 - "Anyone" can take photos

Speed

 Just take the photo – no back-office work

Accuracy

• Multiple independent results required

Governance

- Take photos when you are at the asset
- Capture any updates



Enrichment



Going Top to Bottom



MDaaS Enrich



Validate, Transform, and Enrich Asset Master Data









J SULF	Sulpher plant (Level 2)	₽ V
▼ 🔐 SULF-H20	100 LTD Sulphur Recovery Area (Leve	13) 🔐 😾
- 🔐 SULF-H20-IN	SWS KO Sour Water Pumps-Infrastr	ucture 🔐 😽
▼ 🔐 SULF-H20-IN-01	Sour Water Stripper Building	
• 🛄 10000248	Fan,Exhaust U_BLFA	
• 🛄 10000249	Lighting, General U_LILP	
▼ 🔐 SULF-H2O-SW	SWS KO Drum & Pumps (Level 4)	₽ 🗸
✓ ✓ 🔐 SULF-H20-SW-01	SWS KO Sour Water Pumps-Commo	n(level 5) 💷 🏷
• 🗐 10000250	Piping,2IN,SWS KO to Pumps U_PIST	2"
• 🗐 10000251	Piping,2IN,SWS KO Pumps To Tank D8 U_PIST	2"
• 💷 10000252	Piping, 2IN, Tank 499 to SWS KO Pumps U_PIST	2"
✓ ✓ 🔐 SULF-H20-SW-02	SWS KO Sour Water Pumps (Leve	15) 🛄 😽
▼ 🛄 ₽439	Pump, Sour Water Knock Out Drum, North 3000	5GPM @ 22PSI
• 🗐 10000253	Strainer, Suction, SWS KO Drum, North U_FLS	C 2"
• 🗐 10000255	Piping,3/4" Drain SWS KO Pump,North U_PIC	A 3/4"
• 🗐 HS439	Switch, Sour Water Knock Out Pump, North U_IPP	B HECO
• 💷 M439	Motor, Sour Water Knock Out Pump, North U_EMA	S 0.5 HP
▼ 🛄 P440	Pump, Sour Water Knock Out Drum, South 1000	5 GPM / 5 HP
• 🗐 10000254	Strainer, Suction, SWS KO Drum, South U_FLS	C 2"
• 🗐 10000256	Piping,3/4" Drain SWS KO Pump,South U_PIC	A 3/4"
• 🗐 HS440	Switch, Sour Water Knock Out Pump, South U_IPP	B HECO
• 💷 M440	Motor, Sour Water Knock Out Pump, South U_EMA	S 0.5 HP
🔻 ▼ 🔐 SULF-H20-SW-03	Sour Water Stripper KO Drum (Level 5) 🔲 🕏
 21110117 	Drum, Sour Water Stripper Knock Out U_VESE	24"OD X 8'H
• 🗐 10000257	Piping,8IN,SWS KO Drum Out to D298 Still U_PIC	A 8"
• 🗐 10000258	Piping,8IN,SWS Gas Inlet to SWS KO Drum U_PIC	A 8"
• 🗐 10000259	Piping,1IN,SWS Gas Inlet to PSV3004 U_PIC	A 1"
• 🗐 10000260	Piping, 2IN, PSV3004 to Flare U_PIC	A 2"

Equipment Data Transformation Sample

OEM Data Sheet

ASSETNU	DESCRIPTIO	N		ASSETTAG	CUSTCODE	MANUF	ACTURER	MODEL							
IVI		CDUIT	IN						Indoor Unit		Unit		HEAT	PUMP	100011000000
99073	UNIT	SPLIT	13871 BU	H-SPLITUNIT10149	LCV000	CARRIER	420	QHA024VS	Line Cire		TD	10		420HA024VS	420HA030VS
									Unic Scale		RTUN	1.0	1.5	2.0	2.5
SHOR	T DESCRIPTION		LOI	NG DESCRIPTION		UNSPSC	DESCRIPTIO	CATLOG	Rated Capacity at T1	Cooling	Bium	12000	18,000	22,000	27000
							N	PROFILE			07145	3.51	5.25	0.40	7.30
		AIR CON	IDITIONER;TYP	E:INDOOR SPLIT					Rated Capacity at T3	Cooling	BIUM	10600	16,400	19,200	23,200
		UNIT,CA	PACITY:22000	BTU/HR,COMPRESSOR	TYPE:DC		AIR		Rateri Canacity	Heating	10000	3.09	4,60 5,450	7,600	8.300
AIR CONDI	HONER;INDR SPLI		ER ROTARY, DES	SIGN AIRFLOW:485 10 DE-R410A ELECTRICALE	685 24TING-220TO	40101701	CONDITIONE	PMAHVAC	Power Supply		V.Pb.Hz	0,000	220-2404-5	0.60Hz 1Pb	0,000
UNI		240 V, 5	0/60 HZ,1 PH,C	VERALL SIZE:1080 LG)	(335 DP X 226		RS		Total Sustem Power Incut at T1	Conting	Watte	870	1.300	1.570	2160
		НТ ММ							Total System Power Inc. 4 73	Cooling	Watts	1,080	1,630	1,970	2005
п					TTDIDI ITE STA			550	Total System Power Input	Heating	Watte	950	1,390	2,100	2100
U	CLASS		ATTRIDU			INDARDIZI	D_VALUE	JEQ	EER at T1	Cooling	BtuW-h	13.75	13.85	14.00	12.50
		г	ГҮРЕ		INDOOF	R SPLIT UN	IT	1	EER at T3	Coung	BtuW-h	9.80	10.05	9.75	8.85
		CAPACITY 22000 BTU/HR	2	COP	Heating	ww	3.65	3.90	3.60	3.95					
			ТҮРЕ	DCINVER	, RTFR ROTA	RY K	3	Air Filter Type				Washabi	e air fiter		
		[DESIGN AIR FLO	W	485 TC	D 685 CFM		4	Air Fow Rate (High/ Medium/ Low Speed)		CFM	356/280/230	685 / 535 / 485	685 / 540 / 485	765 / 645 / 575
		F	REFRIGERANT	ТҮРЕ	R	410A	K	5	Indoor Noise Level (High/ Medium/ Low Spee	d)	dBA	41/37/33	49/43/41	49/45/41	51/48/45
		1	FNTH ATION S	SYSTEM					Net / Gross Weight		Kg	8.7 / 11.1	13.5 / 17.1	13.8 / 17.4	20 / 25.9
99073	AIR CONDITIONER						5	Ū	Dimensions (W x D x H)		mm	802 x 189 x 297	1080 x 200 x 335	1080 x 226 x 335	1259 ×282 ×362
		E	ELECTRICALRA	TING	220 TO 240 \	/, 50/60 H	Z,1 PH	7		Liquid	inch	1/	4*	3/	8*
		C	CONDENSER EF	FICIENCY				8	Hips Connection S24	Suction	inch	1/	2*	5/	8.
		[DESIGN TOTAL	HEAT LOSS			9			Dran	inch		HEAT	5" PLIMP	
		F	PROTECTION C	LASS				10	Outdoor unit		Sec. 1	JUNA012VS	38QHA018VS	38QHA024VS	38QHA030VS
					4000 1 0 1 0 205				Power Supply		V-Ph-Ph-		220-240V- 5	0/60Hz, 1Ph	
		C	JVERALLSIZE		1080 LG X 335	DPX 226		11	Compressor Type				DC Invert	er Rotary	
		ļ	ADDITIONAL FE	EATURES				12	Refrigerant				R4	lOa	

Prometheus Material Taxonomy



Prometheus industry expertise mapped Standard Noun Modifiers to UNSPSC to build a data dictionary to enhance Material Descriptions, attribution for search capability, standardized reporting and material management

Sustain



MDaaS Sustainment

- Configurable workflows
 - Role specific actions
- Process is on rails
 - Required fields
 - Business rules
- Increase visibility across teams
 - Improve communication and quality by bringing the right teams into the room
 - Dashboards



MDaaS Demonstration





INPUT DATA	CLEANSED DATA	CLEANSED, STANDARDIZED AND CONSOLIDATED DATA	ENRICHED DATA		
BALL BEARING 15x35x11	BALL BEARING, 15MM,35MM,11MM				
BALL BRG 15 X35 X11 MM	BALL BEARING, 15MM,35MM,11MM		BEARING,BALL;DEEP GROOVE,15 MM ID,35 MM OD,11 MM W,6200 SERIES,1 ROW,1 SHIELD, STEEL,PRESSED CAGE,2 DEG MISALIGNMENT,8.06 KN DYNAMIC,3.75 KN STATIC		
BALL BEARING Ø15X11X35 MM	BALL BEARING, 15MM,35MM,11MM	DEARING, DALL, IS WIVI, SS WIVI, II WIVI			
15X11X35 BEARING BALL	15MM,35MM,11MM,BEARING BALL				
CARTRIDGE FUSE FASTACTING 600 VAC 30 A	CARTRIDGE FUSE, FASTACTING, 600 VAC, 30 A				
CARTRIDGE FUSES FAST ACTING 600 VAC 30 AMPERE	CARTRIDGE FUSE, FASTACTING, 600 VAC, 30 A		FUSE,CARTRIDGE;FAST ACTING,600 VAC,30 A,200 KA,END CAP,NICKEL PLATED BRASS,MELAMINE TUBE,CSA		
FAST ACTING CARTRIDGE FUSES 600 VAC 30 AMP	FAST ACTING CARTRIDGE FUSE, 600 VAC, 30 A	ruse, cartridge, fast acting, oud vac, su a			
CARTRIDGE FUSES 600 VAC 30 AMPERE, FAST ACTING	CARTRIDGE FUSE, 600 VAC, 30 A, FAST ACTING				
45 DEG ELBOW PIPE ADTPTR	45 DEG, ELBOW, PIPE, ADAPTER				
1-1/2 INCH X 45 DEGREE PIPE ELBOW	1-1/2 IN, 45 DEG, PIPE, ELBOW	ELBOW,PIPE,ADAPTER,45 DEG,1-1/2 IN	ELBOW,PIPE;ADAPTER,45 DEG,1-1/2 IN,SCH 40,200 PSI,CARBON STEEL,BLACK OXIDE,ASTM A106,1-1/2 IN NPS X 1-1/2 IN NPS,1.94 IN CENTER TO END DISTANCE		
pipeelbow45°11/2" n°45	PIPE, ELBOW, 45 DEG, 1-1/2 IN				
45° 1 1/2"pipe elb	1 1/2"pipe elb 45 DEG, 1-1/2 IN, PIPE, ELBOW				
BUSH TAPER 4300 LB-IN TORQUE	BUSH, TAPER, 4300 LB-IN TORQUE				
E	BUSHING		BUSHING, TAPER LC 3/8 X 1/8		
INPUT		CONSOLIDATE	ENRICH		



MDaaS Cleanse/Enrich Example



Example of Enrichment

Material Given to MDaaS	
Equipment Number	14979648
Make	Fisher
Series	Control Valve
Model	ED / 667
Tag Number	FV-050002

PRESSURE MUST NOT EXCERSION PRESSURE MUST NOT EXCERSION NO PSI ABOVE MAX OPERATING RANGE OTHERWISE PERSONAL INJURY MAY OCCUR PRESSURE TO INSTRUCTION TAUNUAL PRESSURE TO INSTRUCTION TAUNUAL



Equipment Number	14979648					
Description	Fisher Control Valve TAG: FV-050002					
Material Treatment Status	Enriched					
Short Description	Valve: Globe 100MM; 2 Way: Standard					
	Class: Valve; Sub-Class: Globe; Type: Diaphragm 2					
	Way; Nominal Size: 100 MM; End Connection: Split	End Result: Fully Cleansed/Enriched				
	Block Stem; Port Type: Standard; End to End Distance:					
	230MM; Configuration: 2-WAY; Pressure Class /	record				
Long Description	Rating: 0.4 – 2.0 BAR; Design Pressure Range: 0.2 – 1.0					
Long Description	BAR; Actuation Type: Spring-return, Linear; Body					
	Material: 316/316L ASTM A276; Trim Material: NPT					
	Internal Bushing; Softgoods: Graphite ULF Packing	Course Manufastures	Free eveneses Filely even			
	Temperature Rating: -40C; Certifications/Standard: SIL	Source Manufacturer	Emerson Fisher			
	Capable, ATEX, CUTR, PED;	Source_PartNumber	D100087X012			
UNSPSC	40141611	VENDOR_NAME_1	CMS Engineered Products			
	Distribution and Conditioning Systems and	VENDOR_PARTNUMBER_1	2E/91902202			
UNSCESC Description	Equipment and Components	VENDOR_NAME_2	Наудог			
Noun	Globe Valve	VENDOR_PARTNUMBER_2	D100087X012			
Modifier	Valve	VENDOR_NAME_3	Intergral Elektronik			
Class	Globe	VENDOR_PARTNUMBER_3	Fisher 657			
Туре	Diaphragm 2 Way	VENDOR_NAME_4	VSI			
Nominal Size	100 MM	VENDOR_PARTNUMBER_4	F657			
End Connection	Split Block Stem	DRAWING_NO	AU3910-A			
Port Type	Standard	MANUFACTURER URL	https://www.emerson.com/en-ca/catalog/fisher-657-			
End to End Distance	230MM		and-667			
Configuration	2-WAY	VENDOR URI	https://www.transmittershop.com/products/fisher-			
Pressure Class / Rating	0.4 – 2.0 BAR	Tenbon_one	657-and-667-diaphragm-actuators/			
Design Pressure Range	0.2-1.0 BAR		https://www.emerson.com/documents/automation/			
Actuation Type	Spring-return, Linear	THIRD_PARTY_URL	product-bulletin-fisher-657-667-diaphragm-actuators-			
Body Material	316/316L ASTM A276		<u>en-122352.pdf</u>			
Trim Material	NPT Internal Bushing		Operating Temperature: Cryogenic, Low			
Softgoods	Graphite ULF Packing		Temperature, Standard Temperature, High			
Temperature Rating	-40C	REPLACED_TEXT	Valve Type: Angle Valve, Globe Valve			
Certifications/Standard	SIL Capable, ATEX, CUTR, PED	FILL RATE	100%			
Additional Features	Stainless and Cast Materials	PG COMMENTS	For 657 and 667			

Business Case



Manufacturing Industry Client

- \$21B USD Revenue
- 54,000 Employees
- Benchmark data from 2 typical facilities

Obsolete Inventory Analysis

MRO Spares Balance Sheet	\$600,000,000.00
Annual Carrying Cost (25%)	\$150,000,000.00
MRO Spares Annual Spend	\$1,500,000,000.00

MRO Material Count	58,393
Materials on a BOM	29,914
Potential Obsolete Materials	28,479
% of Total	48.77%
Legitimate due to critical spares or	75.00%
lack of inventory	
Potential Impact	12.19%

 Potential for All Locations
 \$73,156885.25

 Annual Carrying Cost (25%)
 \$18,289,221.31

First Call Resolution (Work Orders)

Total Equipment Master Records	65,200
Totally Criticality 9's and 5's	34,500
Criticality 9's and 5's with BOM	10,400
Current First Time Call Resolutions %	30.14%

Impact of Prometheus BOM Initiative	
New BOM's added to Equipment	11,500
Criticality 9's and 5's with BOM	21,900
Future First Time Call Resolution %	30.14%
Prometheus Impact	110.58%

Wrench Time/ Asset Availability Analysis

Total Equipment Master Records	65,200
Total Criticality 9's and 5's	34,500
Criticality 9's and 5's with BOM	10,400
Current First Time Call Resolution %	30.14%
Equipment missing BOM's	21,100
Industry Average Wrench Time	40%

Impact of Prometheus BOM Initiative	
New BOM's added to Equipment	11,500
Criticality 9's and 5's with BOM	21,900
New First Time Call Resolution %	63.48%
Equipment Missing BOM's	12,600
Potential Wrench Time Improvement	47.74%
Potential Wrench Time	59.09%

Break time!

