

Improving Efficiency, Accuracy, and Transparency with Contractors

April 25, 2024



PROMETHEUS GROUP | **USER**
17TH ANNUAL

CONFERENCE

NORTH AMERICA

Speaker Introduction



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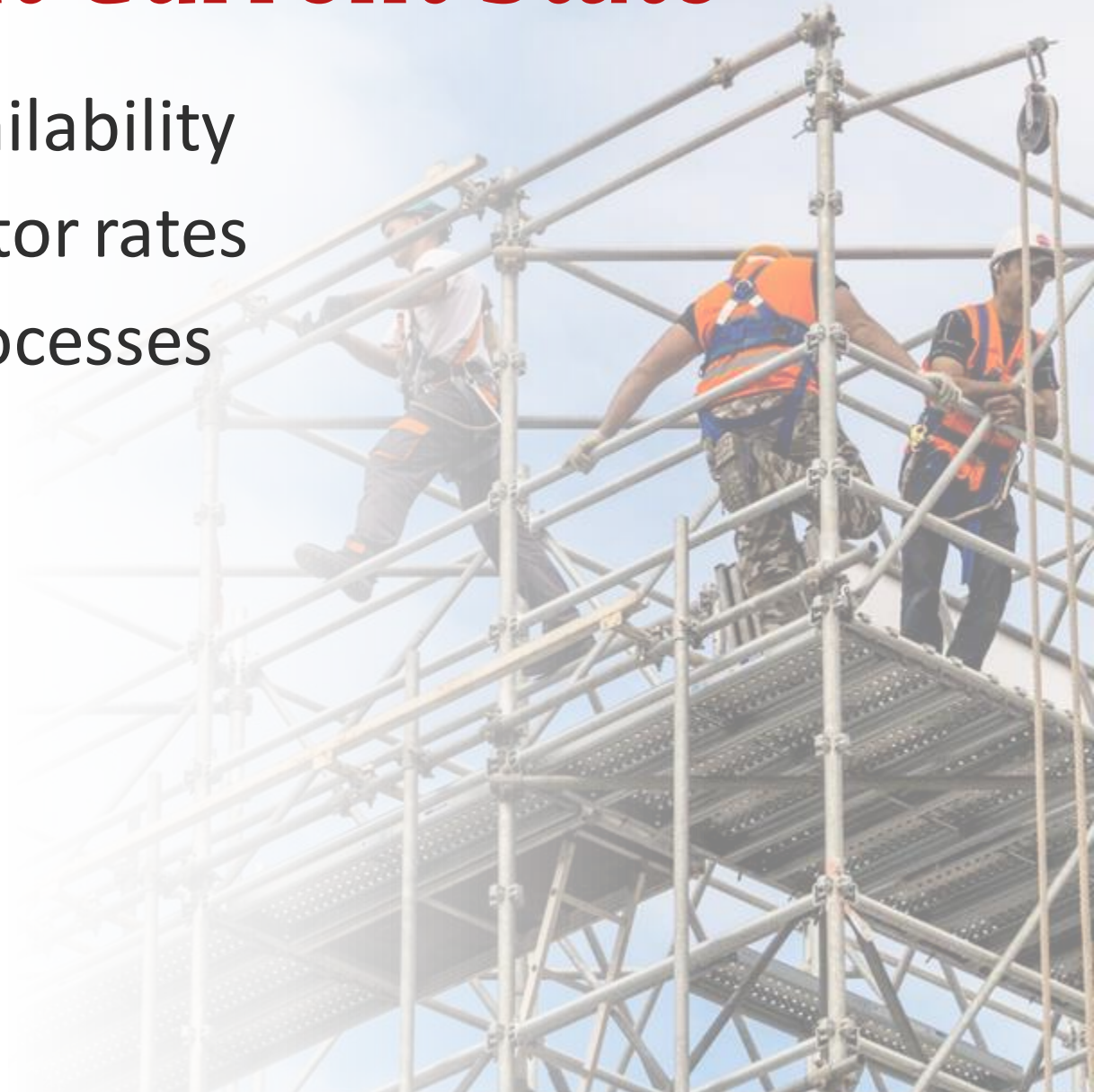
“What gets measured,
gets managed”

– Peter Drucker



Contractor Management Current State

- Lack of visibility into contractor availability
- No or limited visibility into contractor rates
- Inefficient/manual systems and processes
- Lack of integration with ERP



Current State Impacts

- Unnecessary overtime due to inefficient resource management
- Inability to negotiate for optimized contractor rates
- Inefficient and unoptimized contractor management
- Difficulty tracking invoices for contractor work



Beyond Cost Tracking

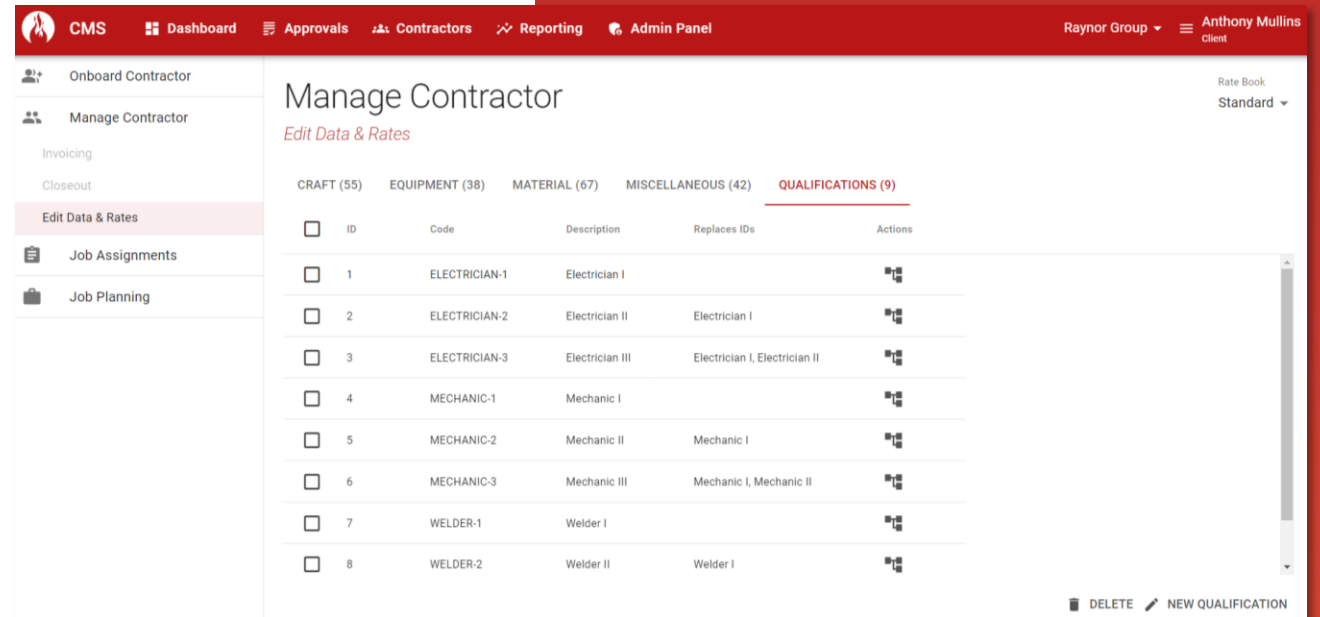
- Full management of the contractor
- Contractor Resources
- Contractor Documents
 - Qualifications
- ERP Vendor Agreements
- Service Agreements
- Performance Metrics



Contractor Management

Manage all facets of your contractors in one integrated contractor management system to maximize efficiency and improve accuracy of contractor rates and time.

- Create new vendors directly in Contractor Management
- Define set approval workflows for contractor labor, materials, and equipment
- View history associated with all transactions such as who submitted, what time it was submitted, and approval or rejection notes



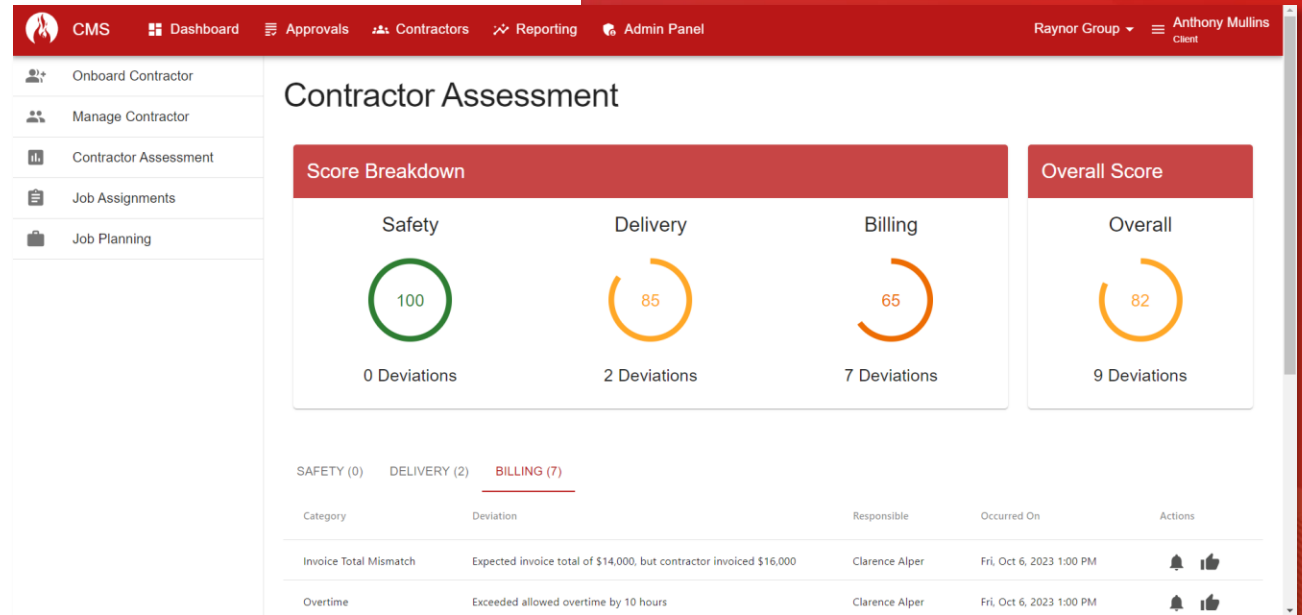
The screenshot displays the 'Manage Contractor' interface within the CMS. The top navigation bar includes 'Dashboard', 'Approvals', 'Contractors', 'Reporting', and 'Admin Panel'. The user is logged in as 'Anthony Mullins, Client' for 'Raynor Group'. The left sidebar shows options like 'Onboard Contractor', 'Manage Contractor', 'Invoicing', 'Closeout', 'Edit Data & Rates', 'Job Assignments', and 'Job Planning'. The main content area is titled 'Manage Contractor' and shows a table of qualifications under the 'QUALIFICATIONS (9)' tab. The table has columns for ID, Code, Description, Replaces IDs, and Actions. The data rows are as follows:

ID	Code	Description	Replaces IDs	Actions
1	ELECTRICIAN-1	Electrician I		[Actions]
2	ELECTRICIAN-2	Electrician II	Electrician I	[Actions]
3	ELECTRICIAN-3	Electrician III	Electrician I, Electrician II	[Actions]
4	MECHANIC-1	Mechanic I		[Actions]
5	MECHANIC-2	Mechanic II	Mechanic I	[Actions]
6	MECHANIC-3	Mechanic III	Mechanic I, Mechanic II	[Actions]
7	WELDER-1	Welder I		[Actions]
8	WELDER-2	Welder II	Welder I	[Actions]

At the bottom right of the table, there are buttons for 'DELETE' and 'NEW QUALIFICATION'.

Contractor Management

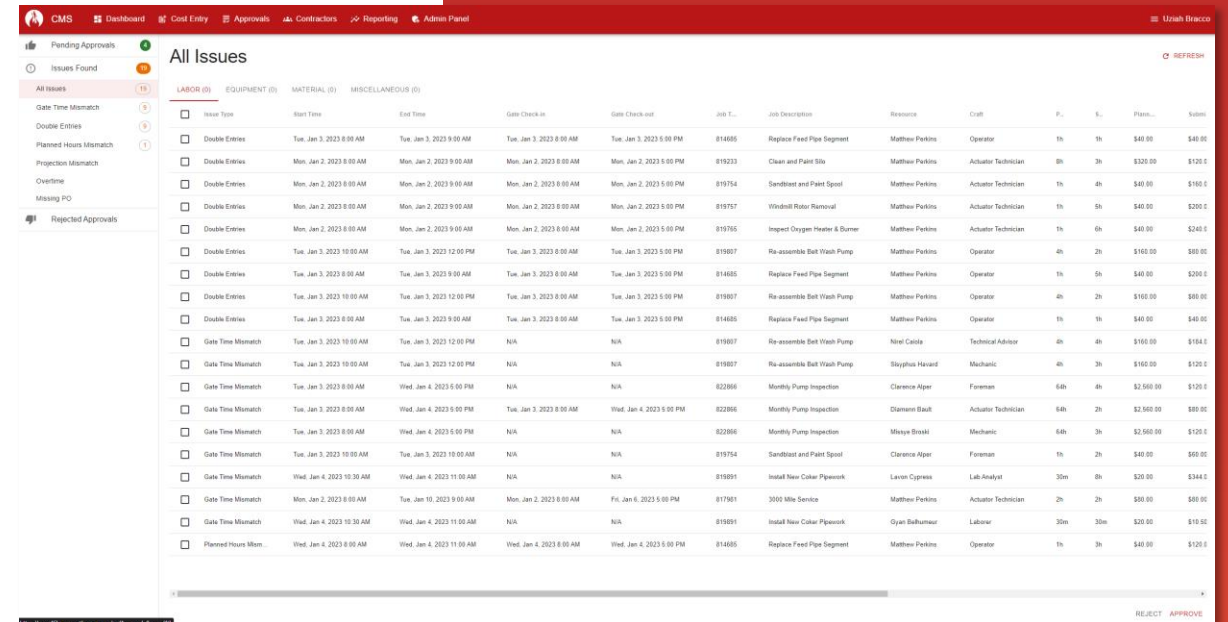
- Resource Qualifications
- Attach correct documents and details to each contractor profile
- Track individual contractor performance and attendance
- Enable contractors to update their qualifications



Contractor Cost Tracking

Streamline data capture, tracking, review, approval, and payment processes to increase ROI and operating cost savings.

- Save time entering and reviewing/correcting time, attendance, and cost data
- Eliminate errors in the invoicing process
- Leverage accurate, current data to improve contract negotiation
- Gate Reconciliation
 - Sync gate data with contractor management for improved accuracy
 - Automatically flag time entries that do not match gate time
 - Review and correct inaccurate time entry information



Issue Type	Start Time	End Time	Gate Check-in	Gate Check-out	Job T...	Job Description	Resource	Craft	P.	E.	Plan...	Status
Double Entries	Tue, Jan 3, 2023 8:00 AM	Tue, Jan 3, 2023 9:00 AM	Tue, Jan 3, 2023 8:00 AM	Tue, Jan 3, 2023 5:00 PM	014685	Replace Feed Pipe Segment	Matthew Perkins	Operator	1h	1h	\$40.00	\$40.00
Double Entries	Mon, Jan 2, 2023 9:00 AM	Mon, Jan 2, 2023 9:00 AM	Mon, Jan 2, 2023 9:00 AM	Mon, Jan 2, 2023 5:00 PM	019213	Clean and Paint Silo	Matthew Perkins	Actuator Technician	8h	3h	\$320.00	\$120.00
Double Entries	Mon, Jan 2, 2023 8:00 AM	Mon, Jan 2, 2023 9:00 AM	Mon, Jan 2, 2023 8:00 AM	Mon, Jan 2, 2023 5:00 PM	019754	Sandblast and Paint Spool	Matthew Perkins	Actuator Technician	1h	4h	\$40.00	\$160.00
Double Entries	Mon, Jan 2, 2023 8:00 AM	Mon, Jan 2, 2023 9:00 AM	Mon, Jan 2, 2023 8:00 AM	Mon, Jan 2, 2023 5:00 PM	019757	Windmill Rotor Removal	Matthew Perkins	Actuator Technician	1h	5h	\$40.00	\$200.00
Double Entries	Mon, Jan 2, 2023 8:00 AM	Mon, Jan 2, 2023 9:00 AM	Mon, Jan 2, 2023 8:00 AM	Mon, Jan 2, 2023 5:00 PM	019765	Inspect Oxygen Heater & Burner	Matthew Perkins	Actuator Technician	1h	6h	\$40.00	\$240.00
Double Entries	Tue, Jan 3, 2023 10:00 AM	Tue, Jan 3, 2023 12:00 PM	Tue, Jan 3, 2023 8:00 AM	Tue, Jan 3, 2023 5:00 PM	019807	Re-assemble Belt Wash Pump	Matthew Perkins	Operator	4h	2h	\$160.00	\$80.00
Double Entries	Tue, Jan 3, 2023 8:00 AM	Tue, Jan 3, 2023 9:00 AM	Tue, Jan 3, 2023 8:00 AM	Tue, Jan 3, 2023 5:00 PM	014685	Replace Feed Pipe Segment	Matthew Perkins	Operator	1h	5h	\$40.00	\$200.00
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Double Entries	Tue, Jan 3, 2023 8:00 AM	Tue, Jan 3, 2023 9:00 AM	Tue, Jan 3, 2023 8:00 AM	Tue, Jan 3, 2023 5:00 PM	014685	Replace Feed Pipe Segment	Matthew Perkins	Operator	1h	1h	\$40.00	\$40.00
Gate Time Mismatch	Tue, Jan 3, 2023 10:00 AM	Tue, Jan 3, 2023 12:00 PM	N/A	N/A	019807	Re-assemble Belt Wash Pump	Nicol Cealita	Technical Advisor	4h	4h	\$160.00	\$160.00
Gate Time Mismatch	Tue, Jan 3, 2023 10:00 AM	Tue, Jan 3, 2023 12:00 PM	N/A	N/A	019807	Re-assemble Belt Wash Pump	Stephous Howard	Mechanic	4h	3h	\$160.00	\$120.00
Gate Time Mismatch	Tue, Jan 3, 2023 8:00 AM	Wed, Jan 4, 2023 6:00 PM	N/A	N/A	022886	Monthly Pump Inspection	Clarence Alger	Foreman	64h	4h	\$2,560.00	\$120.00
Gate Time Mismatch	Tue, Jan 3, 2023 8:00 AM	Wed, Jan 4, 2023 6:00 PM	N/A	N/A	022886	Monthly Pump Inspection	Clarence Alger	Actuator Technician	64h	2h	\$2,560.00	\$80.00
Gate Time Mismatch	Tue, Jan 3, 2023 10:00 AM	Tue, Jan 3, 2023 10:00 AM	N/A	N/A	019754	Sandblast and Paint Spool	Clarence Alger	Foreman	1h	2h	\$40.00	\$80.00
Gate Time Mismatch	Wed, Jan 4, 2023 10:30 AM	Wed, Jan 4, 2023 11:00 AM	N/A	N/A	019891	Install New Color Pigework	Levon Cypress	Lab Analyst	30m	8h	\$20.00	\$344.00
Gate Time Mismatch	Mon, Jan 2, 2023 8:00 AM	Tue, Jan 10, 2023 9:00 AM	Mon, Jan 2, 2023 8:00 AM	Fri, Jan 6, 2023 5:00 PM	017981	3000 Mile Service	Matthew Perkins	Actuator Technician	2h	2h	\$80.00	\$80.00
Gate Time Mismatch	Wed, Jan 4, 2023 10:30 AM	Wed, Jan 4, 2023 11:00 AM	N/A	N/A	019891	Install New Color Pigework	Gyan Balharnur	Laborer	30m	30m	\$20.00	\$10.00
Planned Hours Mismatch	Wed, Jan 4, 2023 8:00 AM	Wed, Jan 4, 2023 11:00 AM	Wed, Jan 4, 2023 8:00 AM	Wed, Jan 4, 2023 5:00 PM	014685	Replace Feed Pipe Segment	Matthew Perkins	Operator	1h	3h	\$40.00	\$120.00



Demonstration



Thank You!

Questions?

