

Improving the STO Process to Drive Competitive Advantage

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Agenda

- Introduction to Prometheus Group
- Trends in the Shutdown, Turnaround, & Outage Space
- Common Challenges and Gaps
- The Prometheus STO Suite Advantages
- Key Modules
- Demonstration
- Questions



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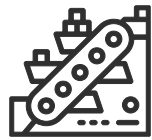
Prometheus Group

- Founded in 1998
- Headquartered in Raleigh, NC, USA
- 21 global offices
- Integrated and intuitive software
- Partnerships with industry leading companies



TOP 10

Oil & Gas



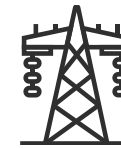
TOP 8

Mining & Metals



TOP 8

Pulp & Paper



TOP 8

Utilities



TOP 6

Chemical



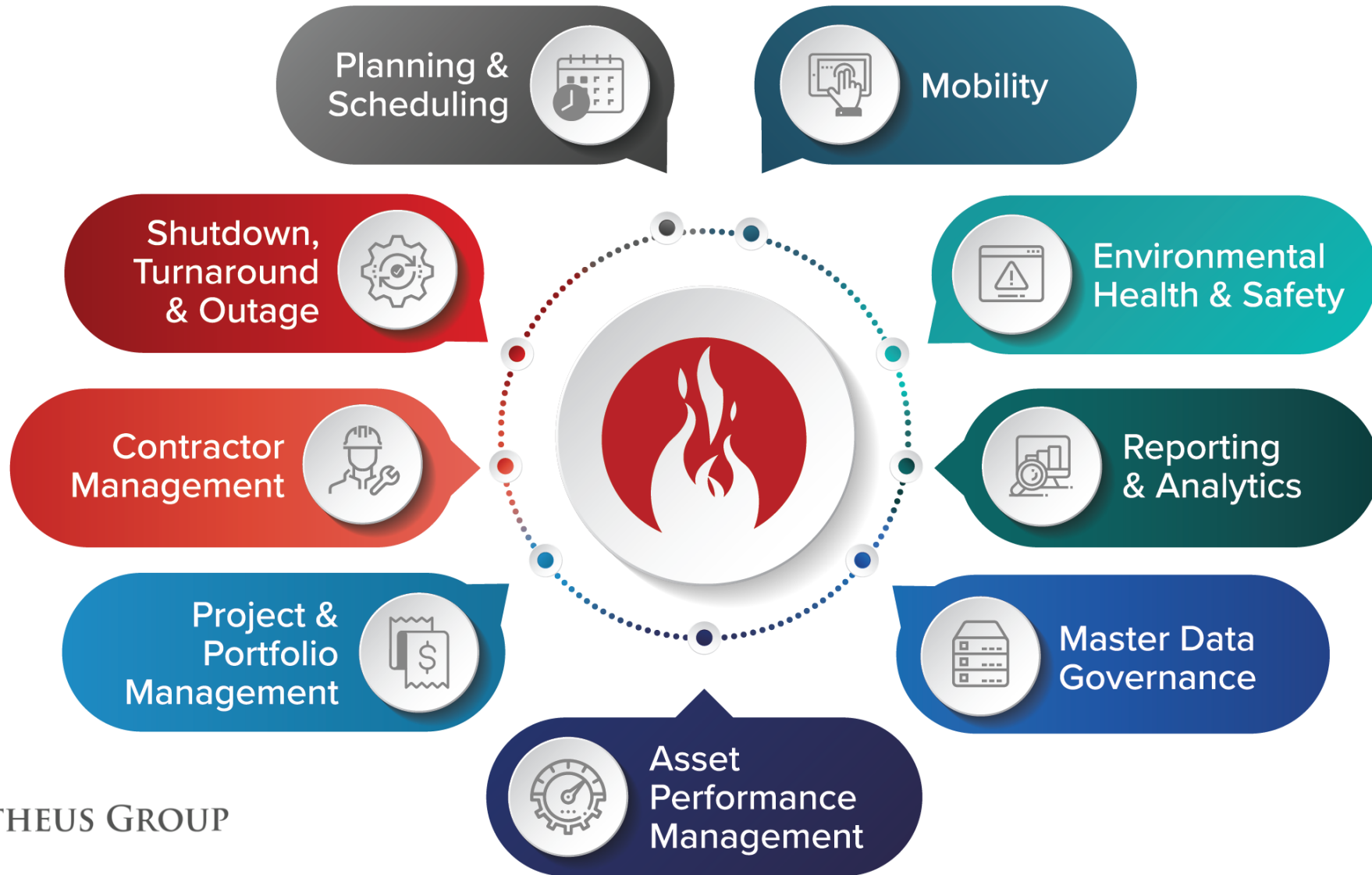
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SAP® Certified
Integration with SAP S/4HANA®

ORACLE® Gold Partner



The Prometheus Platform



Key Customers



“

“Approximately **half** of all shutdown projects are **delayed** by more than **20%** and **80%** go over **budget** by more than **10%**.”

- Jerry Wanichko, T.A. Cook
Consultants



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Common Challenges & Gaps

- Lack of established centralized system for communication and data capture
- Unclear processes that are difficult to enforce
 - Floating Scope and Work Package Freeze
 - Silo'd systems and excel sheets
 - Lack of consistency across sites or from event to event
- No clear understanding of the “Plan-of-the-Plan”

Culture Over Tools

- There should always be top-down cultural buy-in for any new processes, even if they are simply an improvement to current state
- Competitive advantage is realized when folks are united with common goals that are reinforced with common systems
- Always keep user adoption and clear messaging on the forefront of any STO Project



Prometheus STO Suite Advantages

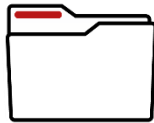
- Direct integration with EAM, CMMS, ERP
 - Elimination of duplicate work and data silos
- Configurability to adapt processes from multiple work groups
 - Flexibility to accommodate and grow current processes
 - No “one-size-fits-all” approach
- Establish accountability for individuals and groups
- Communication of project status and information for all stakeholders, even external resources

STO Planning for SAP



Scope Management

Robust, configurable approval for generating and managing STO scope. Integrates with your ERP system to convert routine work into STO work.



QA/QC Packages

Minimize production system downtime by building and tracking QA/QC package completion.



Planning Progress Tracking

Transform your turnaround planning from “gut feeling” to data driven. Know that your plant is ready for your upcoming STO.



Inspection Planning & Execution

Prepare for inspection jobs and be ready to handle “discovered” work.



Materials Management

Request, approve, and track materials for your STO. Integrates with your ERP system to provide real-time status.



Work Execution

Allow contractors to update and progress your STO schedule from contractor access to maintain data integrity.



Work Package Planning



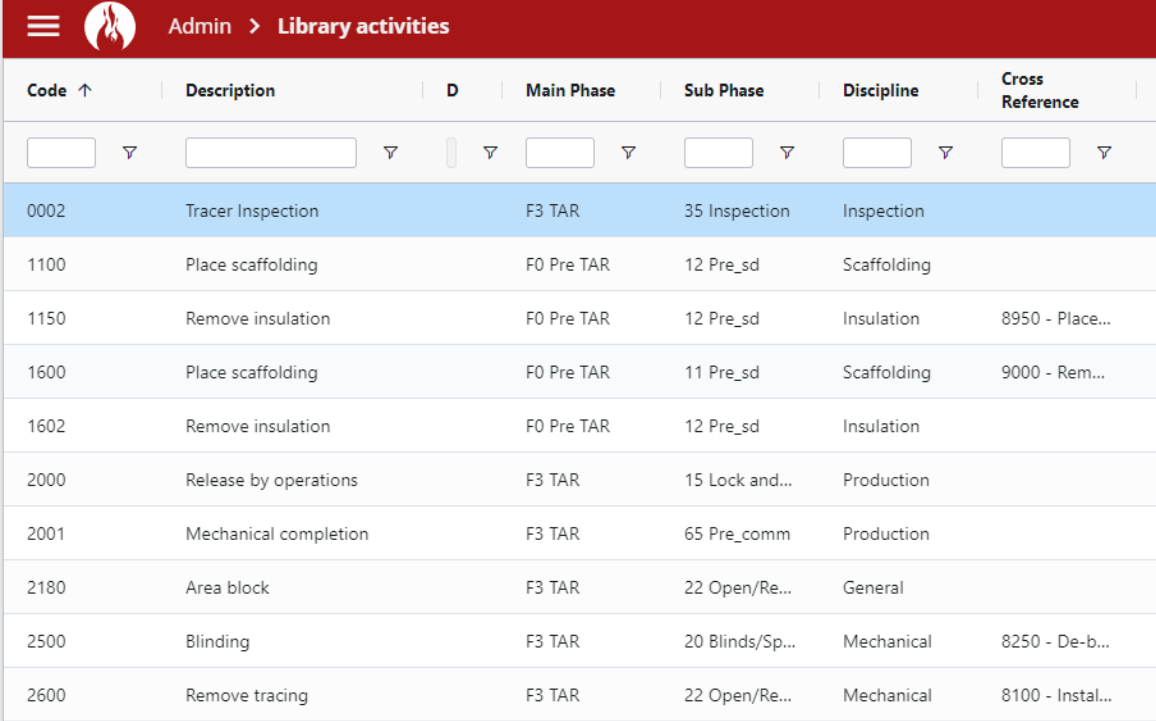
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Planning Templates

- Increase
 - Consistency
 - Predictability
 - Flexibility
- **Reduce data entry time**
- Use this room for decision making
- Goal: Capture *slightly more* info than you think you need!
 - Easier to remove unnecessary data, than add something that isn't there!

Templates / Activity Library

- Templates -> Steps for an entire Work Package
- Activity Library -> Individual, repeatable steps that are commonly used



The screenshot shows the 'Admin > Library activities' page. It features a table with columns for Code, Description, D, Main Phase, Sub Phase, Discipline, and Cross Reference. The table contains 10 rows of activity data, with the first row (0002) highlighted in blue. The table also includes search and filter controls at the top.

Code ↑	Description	D	Main Phase	Sub Phase	Discipline	Cross Reference
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
0002	Tracer Inspection		F3 TAR	35 Inspection	Inspection	
1100	Place scaffolding		F0 Pre TAR	12 Pre_sd	Scaffolding	
1150	Remove insulation		F0 Pre TAR	12 Pre_sd	Insulation	8950 - Place...
1600	Place scaffolding		F0 Pre TAR	11 Pre_sd	Scaffolding	9000 - Rem...
1602	Remove insulation		F0 Pre TAR	12 Pre_sd	Insulation	
2000	Release by operations		F3 TAR	15 Lock and...	Production	
2001	Mechanical completion		F3 TAR	65 Pre_comm	Production	
2180	Area block		F3 TAR	22 Open/Re...	General	
2500	Blinding		F3 TAR	20 Blinds/Sp...	Mechanical	8250 - De-b...
2600	Remove tracing		F3 TAR	22 Open/Re...	Mechanical	8100 - Instal...

Correction Factors

- Account for uncertainty and complexities in activities
- Contractor/Contracts
- Norm/Resource Level

Estimation: *Scaffolder*

Show referenced activity

003 - Place scaffolding

Estimated hours	+	Calculated hours	*	Correction factor	=	Total hours
2.00		34.65		1.10		40.12

Number of workers	Contractor	Contract
1	Excellent Scaffolding	20210331.19 - Contract for Scaffolding Co

Estimate

Calculations

Calculated hours	Qua...	Calculation main group	Calculation sub group	Norm	Memo	Correction factor
34.65	250	Scaffolding	Place scaffold	ST Independen...		1.1, 1.05

+

Step 1: Select a calculation main and sub group

Calculation main group *

Scaffolding

Calculation sub group *

Place scaffold

Step 2: Select a norm

Norm *

hrs: 0.12 / descr: ST Independent standing scaffold

Step 3: Select a correction factor and quantity

Correction factor

Heights from 30 - 50 Meters ✕

High Likelihood of Lightning Strike ✕

Quantity *

250.0

Calculated hours

34.65

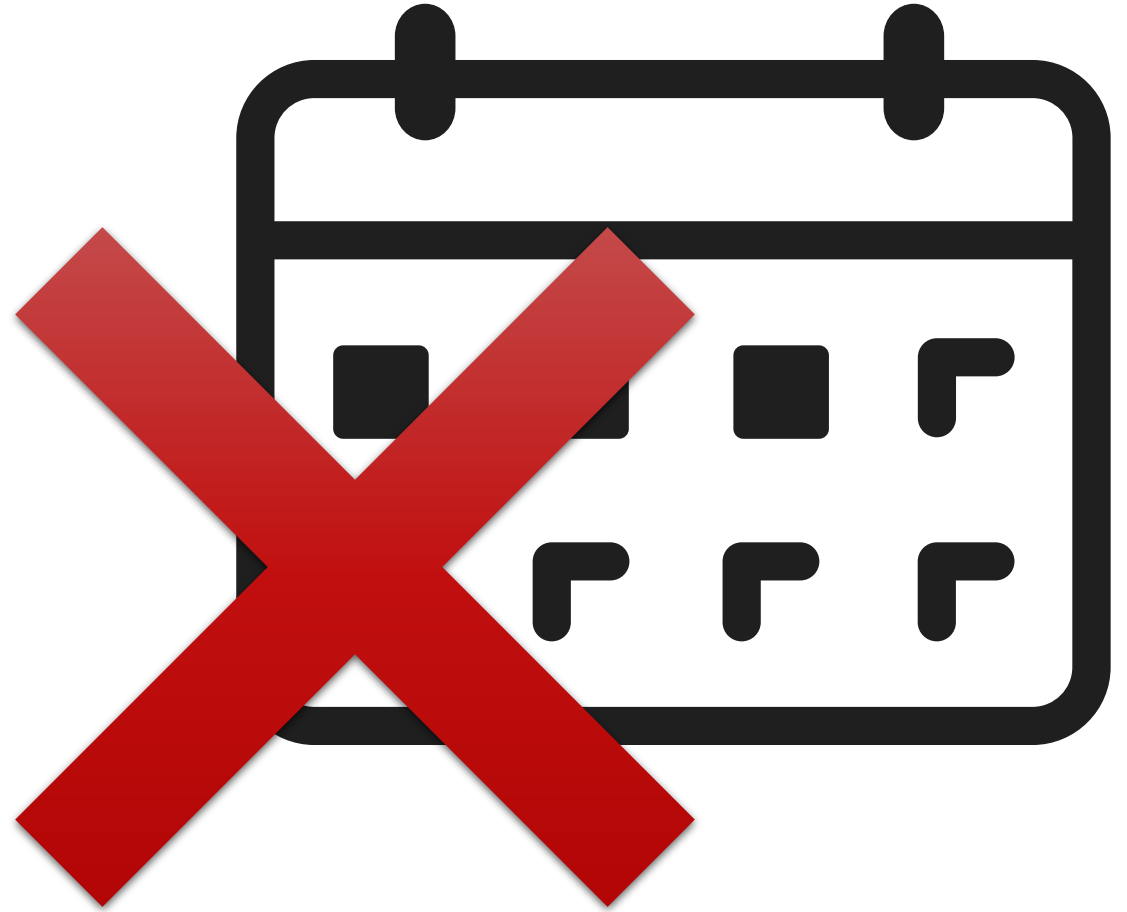
Execution Management



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Schedule Integration Challenges

- Multiple sources of the truth across systems
 - “P6 is showing the work at 100% complete, but the order hasn’t even been released in SAP!”
 - “The work order in SAP is scheduled for Mid-July, but I don’t even see it on our P6 Schedule”




Activities

Take Photos Start date: 2/24/2022 End date: 2/24/2022	100%
Remove the Main Hydraulic ... Start date: 2/24/2022 End date: 2/24/2022	50%
Install the Main Hydraulic Pump Start date: 2/24/2022 End date: 2/24/2022	75%
De-isolate the Machine Start date: 2/24/2022 End date: 2/24/2022	100%
Clean Workshop Start date: 2/24/2022 End date: 2/24/2022	0%
Send old Hydraulic Pump for ... Start date: 2/24/2022 End date: 2/24/2022	0%

Activities

5516 - Remove the Main ...

Progress 50 %



25% 50% 75% 100%

Unable to work Custom percentage

DETAILS COMMENTS

Remove the Main Hydraulic Pump

5516

Planned start date: Thursday, February 24, 2022
Planned end date: Thursday, February 24, 2022
Duration: 5.0days

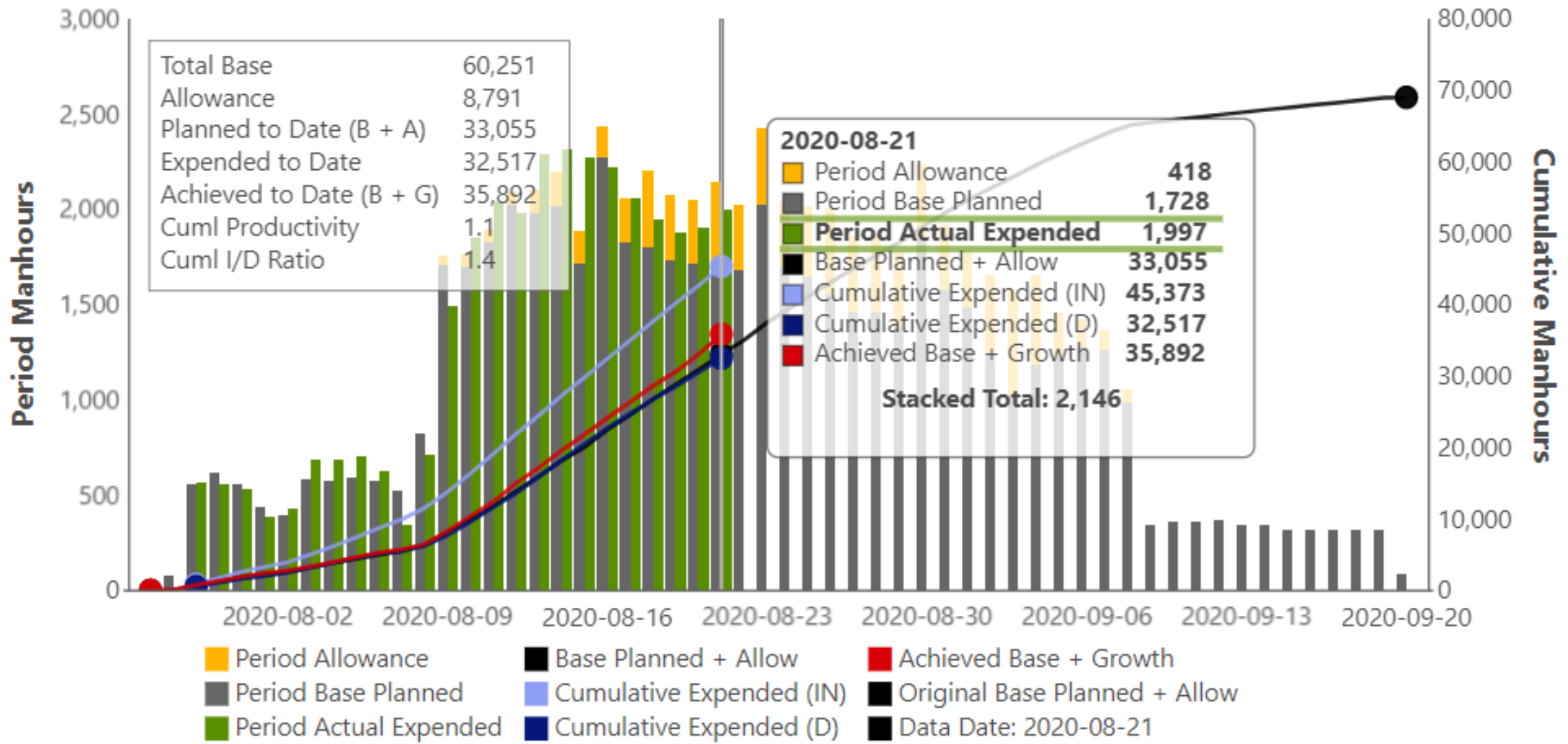
Activity Id	Description ↑	Comments	Status	% Complete	Planned Duration	Total Float	Start Date	Finish Date	Phase	Contractor
UNIT 005 - HYDROCRACKER UNIT (2317)										
UNIT - 005 - COLUMNS (327)										
005C001001 - 005-V-1001 - FRACTIONATOR TOWER - OPEN, CLE... (326)										
005C001001 - 005-V-1001 - FRACTIONATOR TOWER - (LARIC) - ... (17)										
<input type="checkbox"/>	SHAKE OUT MATERIAL FOR NEW PIPE SUPPORT (20" LINE)		🟢	75%	2	0	02/28/2020 12:07:00 PM A	07/30/2020 7:30:00 AM	Pre Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	ERECT SCAFFOLD UP APPROXIMATELY 60' FROM 0° TO 300° (PIPE SUP...		🟢	75%	20	0	01/23/2020 7:38:00 PM A	01/24/2020 3:38:00 PM A	Pre Turnaround (S)	GSCS Scaffold - (S)
<input type="checkbox"/>	TRANSPORT AND STAGE PIPE SUPPORT NEAR THE BASE OF V-1001	2	🟢	50%	1	0	02/28/2020 1:07:00 PM A	07/30/2020 7:15:00 AM	Pre Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	LAY OUT LOCATION OF NEW PIPE SUPPORT ON INSULATION	2	🔴	0%	2	0	02/26/2020 6:48:00 AM A	07/30/2020 7:30:00 AM	Pre Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	REMOVE INSULATION (6' X 6') AT ELEVATION 163' (319')(GROUND E...		🟢	50%	3	0	02/11/2020 3:18:00 PM A	02/12/2020 3:35:00 PM A	Pre Turnaround (S)	GSCS Insulation - (S)
<input type="checkbox"/>	RIG UP WORK LOCATION WITH ELECTRIC CORDS AND WELDING LEAD...	2	🟢	50%	4	0	03/17/2020 10:30:00 AM A	03/17/2020 2:30:00 PM A	Pre Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	ROUGH LAY OUT FOR REINFORCEMENT PADS (4) (PIPE SUPPORT)	1	🟢	75%	1	0	02/24/2020 7:00:00 AM A	02/28/2020 5:00:00 PM A	Pre Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	CUT AND REMOVE EXISTING PIPE SUPPORT ON THE 16" LINE (CUT 3/...	3	🟢	75%	3	200	12/17/2020 1:27:46 PM A	09/29/2021 2:34:00 PM A	Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	RUN LEADS FOR BAKE OUT ON NEW PIPE SUPPORT ON 20" LINE	2	🟢	60%	2	153	04/13/2021 5:35:00 AM A	04/13/2021 8:00:00 AM	Turnaround (S)	Superheat - (S)
<input type="checkbox"/>	REMOVE REMAINING SUPPORT / CLEAN GRIND WELD AREA FOR NEW...	2	🟢	50%	5	152	01/26/2021 9:49:59 AM A	09/29/2021 2:34:00 PM A	Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	WELD REINFORCEMENT PADS (4) FOR NEW PIPE SUPPORT FOR 20" LI...	1	🟢	100%	8	363	01/20/2021 2:56:25 AM A	04/08/2022 8:35:00 AM A	Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	BOLT ON SUPPORT CLIPS TO NEW PIPE SUPPORT AND FLY UP TO LOC...		🟢	50%	3	363	04/19/2021 1:27:22 PM A	09/27/2020 5:00:00 PM	Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	FIT AND TACK PIPE SUPPORTS TO PREVIOUSLY WELDED REINFORCME...	1	🟢	100%	4	363	04/19/2021 1:27:29 PM A	04/08/2022 8:35:09 AM A	Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	UNBOLT AND FLY NEW PIPE SUPPORT BACK TO THE GROUND		🟢	75%	2	363	04/19/2021 1:27:29 PM A	09/28/2020 1:00:00 AM	Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	WELD ROOT ON SUPPORT CLIPS	1	🟢	88%	8	363	04/19/2021 1:27:29 PM A	09/28/2020 11:00:00 AM	Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	WELD OUT SUPPORT CLIPS ON NEW PIPE SUPPORT	1	🟢	100%	4	363	04/19/2021 1:27:29 PM A	04/08/2022 8:35:04 AM A	Turnaround (S)	Specialty Welding &
<input type="checkbox"/>	PNEUMATIC / SOAP BUBBLE TEST PIPE SUPPORT CLIPS AFTER WELDIN...	1	🟢	100%	2	363	04/19/2021 1:27:29 PM A	04/08/2022 8:35:05 AM A	Turnaround (S)	Specialty Welding &
005C001001 - 005-V-1001 - FRACTIONATOR TOWER - (LARIC) - ... (26)										
<input type="checkbox"/>	VERIFY VORTEX BREAKER FOR SIZE AND MATERIAL (NOZZLE B2)	2	🟢	75%	1	119	10/13/2021 8:53:01 AM A	09/15/2020 8:00:00 AM	Turnaround (S)	Koch-Glitsch - (S)
<input type="checkbox"/>	RUN LEADS FOR BAKE OUT ON NEW (NOZZLE B2)		🟢	50%	2	30	10/13/2021 8:53:10 AM A	09/24/2020 11:00:00 PM	Turnaround (S)	Superheat - (S)
<input type="checkbox"/>	ATTACH BLANKETS FOR BAKE OUT AT (NOZZLE B2) ON SHELL INTERI...		🟢	25%	2	30	03/04/2022 1:38:00 AM A	03/04/2022 3:08:00 AM	Turnaround (S)	Superheat - (S)
<input type="checkbox"/>	LOAD, TRANSPORT VORTEX BREAKER TO GROUND CREW AT V-1001 (...		🔴	0%	1	153	09/25/2020 1:00:00 AM	09/25/2020 2:00:00 AM	Turnaround (S)	Koch-Glitsch - (S)
<input type="checkbox"/>	RIG UP AND FLY VORTEX BREAKER AND LOWER INTERNALS TO BE STA...		🔴	0%	1	153	09/25/2020 2:00:00 AM	09/25/2020 3:00:00 AM	Turnaround (S)	Koch-Glitsch - (S)
<input type="checkbox"/>	MODIFY SCAFFOLD AS NEEDED TO WORK (NOZZLE B2)		🟢	25%	2	153	10/13/2021 8:53:56 AM A	09/25/2020 5:00:00 AM	Turnaround (S)	GSCS Scaffold - (S)
<input type="checkbox"/>	INSPECT VORTEX BREAKER AT (NOZZLE B2)		🔴	0%	1	154	09/25/2020 7:00:00 AM	09/25/2020 8:00:00 AM	Turnaround (S)	Qualspec - (S)
<input type="checkbox"/>	RUN LEADS, ELECTRIC CORDS, WELDING LEADS AND FRESH-AIR HOSE...		🟢	25%	2	153	10/13/2021 8:53:56 AM A	09/25/2020 9:00:00 AM	Turnaround (S)	Koch-Glitsch - (S)
<input type="checkbox"/>	HYDROGEN BAKEOUT AT 700° AT (NOZZLE B2) BEFORE ANY HOTWO...		🔴	0%	8	153	09/25/2020 9:00:00 AM	09/25/2020 5:00:00 PM	Turnaround (S)	Superheat - (S)



Productivity Histogram



STO-Demo - Direct TAR:



Live Demonstration



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Questions?



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